

(Securities Code: 6800)

# Financial Results Briefing for the First Quarter of the Fiscal Year Ending March 31, 2025

August 8, 2024



\*Information contained in these materials is based on various assumptions and does not guarantee the achievement of planned values and measures in the future.

#### Summary of First Quarter of the Consolidated Financial Results

	Average exchange rate 1\$:¥ 137.49	Average exchange rate 1\$:¥ 155.79	( Unit: Million yen	
	Previous first quarter (Apr. – June. 2023) Results	First quarter under review (Apr. – June.2024) Results	YoY	
Net sales	18,181	20,877	14.8%	
Operating profit	<b>▲258</b>	1,056	_	
Ordinary profit	1,156	2,017	74.5%	
Profit	828	1,728	108.7%	

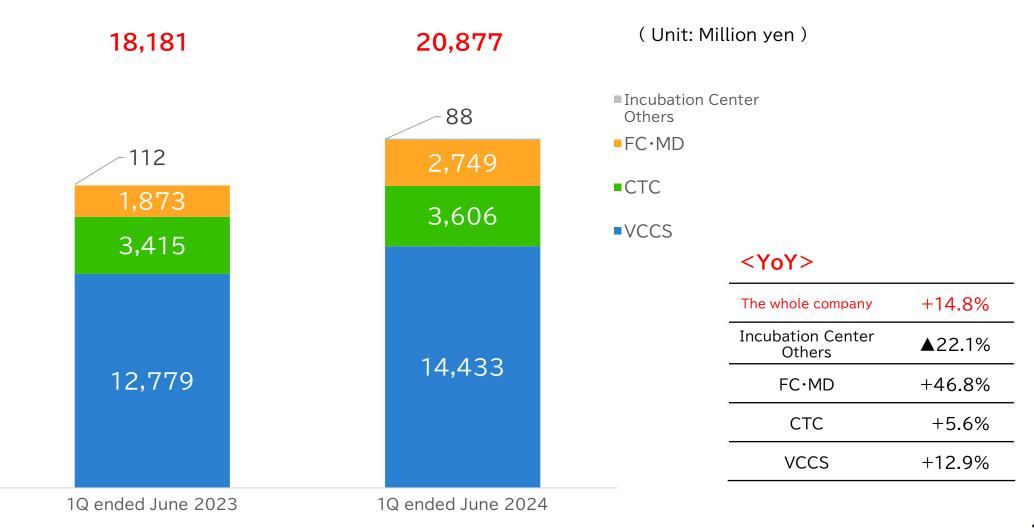
**Net sales** increased to ¥20,877 million, due to increased year-on-year sales in VCCS, CTC and FC·MD segment.

Operating profit increased ¥1,056 million, due to profit in VCCS segment improved significantly and stabilized. Also, both CTC and FC·MD segment turned profitable.

**Ordinary profit** increased to \(\frac{4}{2}\),017 million reflecting an exchange gain of \(\frac{4}{9}\)67 million attributable to the weakening of the yen and an increased operating profit.

**Profit** increased to ¥1,728 million mainly due to an increased ordinary profit and a decrease in the tax burden ratio by improved collection of deferred tax asset.

## Trends in Net Sales by Segment



#### The First Half of the Fiscal Year Results Forecast

	Average exchange rate for the period USD1: ¥141.06	Assumed exchange rate USD1: ¥145 (From August to September 2024)		( Uı	nit: Million yen )
	1H 2024/3 Results	1H 2025/3 Previous forecast (Announced in May 2024)	1H 2024/3 Current forecast	YoY	Compared with previous forecast
Net sales	36,794	40,000	40,000	+8.7%	_
Operating profit	<b>▲</b> 120	1,800	1,800	_	_
Ordinary profit	1,701	1,000	1,150	▲32.4%	+15.0%
Profit	958	650	750	▲21.8%	+15.4%

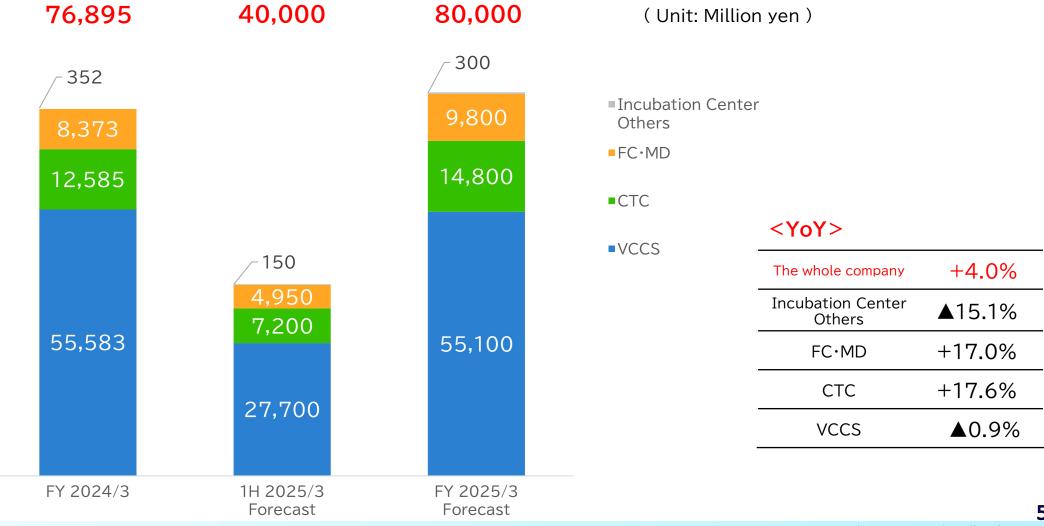
From August to September 2024, the assumed exchange rate is USD1: ¥145. (The assumed exchange rate announced in May 2024 was USD1: ¥145) Ordinary profit and profit have been revised based on the change in currency sensitivity in 1Q results.

### Full-year Results Forecast

	Average exchange rate for the period USD1: ¥144.58	USD	exchange rate 11: ¥140 024 to March 2025)	( Un	it: Million yen )
	FY 2024/3 P Results	FY 2025/3 Previous forecast (Announced in May 2024)	FY 2025/3 Current forecast	YoY	Compared with previous forecast
Net sales	76,895	81,150	80,000	4.0%	<b>▲</b> 1.4%
Operating profit	1,617	4,550	4,100	+153.4%	<b>▲</b> 9.9%
Ordinary profit	3,710	3,750	3,000	<b>▲</b> 19.1%	<b>▲</b> 20.0%
Profit	1,511	2,500	2,000	+32.3%	▲20.0%

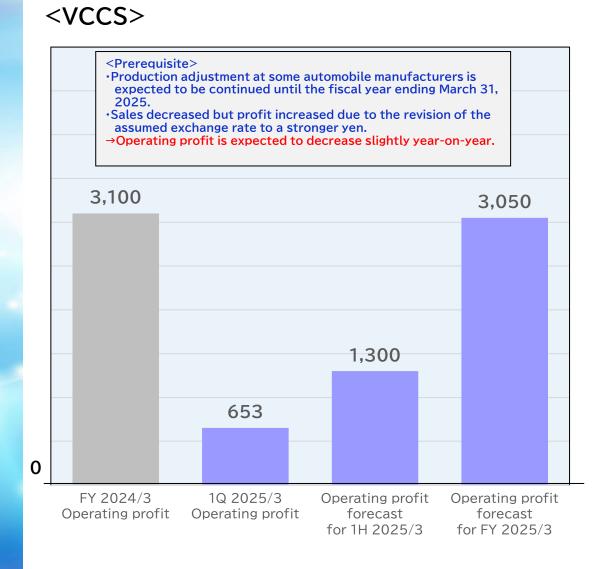
From October 2024 to March 2025, the assumed exchange rate is USD1: ¥140. (The assumed exchange rate announced in May 2024 was USD1: ¥145) The rate was revised reflecting change in the assumed exchange rate and order forecasts for each segment.

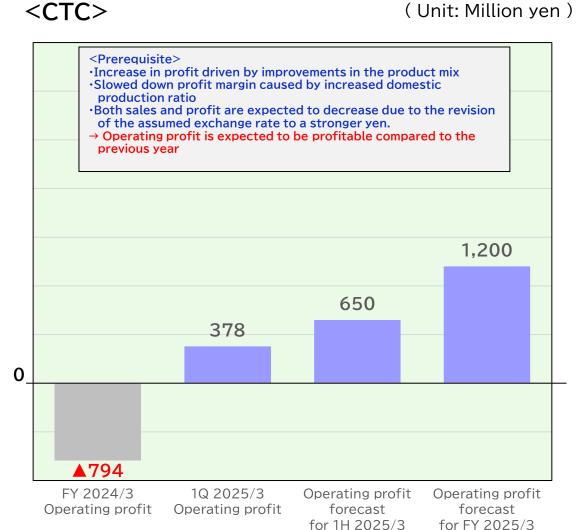
# Forecast for Net Sales by Segment



## Forecast for Operating profit by segment ①



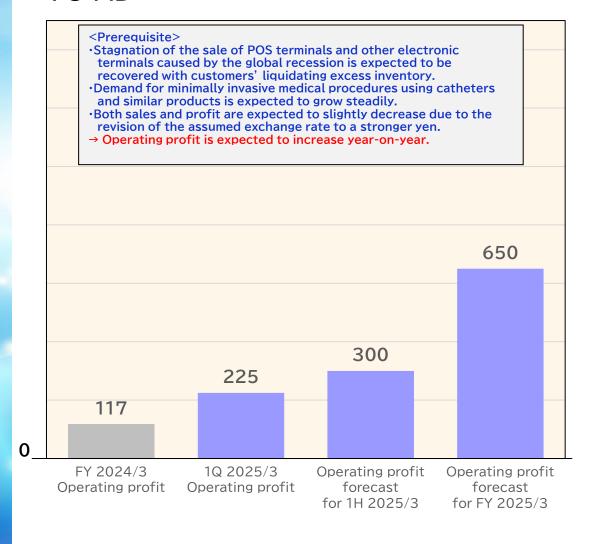




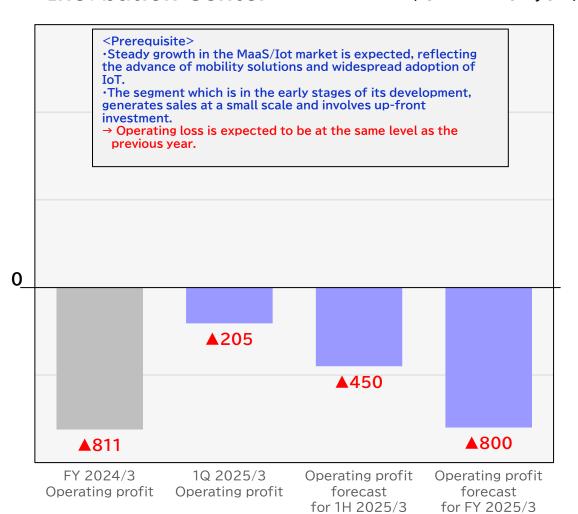
(Unit: Million yen)

# Forecast for Operating profit by segment 2

#### <FC•MD>



#### <Incubation Center>



# **Dividends**

(Unit: Yen per share)

	FY2021/3	FY2022/3	FY2023/3	FY2024/3	FY2025/3 *Figures in parentheses are forecast.
Interim	16	18	25	22	(24)
Year-end	20	22	25	22	(24)
Annual	36	40	50	44	(48)
Consolidated payout ratio	19.5%	19.8%	37.0%	67.8%	(55.9%)

No revisions from the previous dividends' forecast